



Program Lineup

Dinner 5:30 – 6:30 p.m.

Presentations 6:30 – 8:30 p.m.

Wed, Oct 26 – “Business Planning and Farmers’/ Ranchers’ Perspectives”

Wed, Nov 2 – “Activation Energy” and “Intro to Local Resources”

Wed, Nov 9 – “Wholesale and Institutional Marketing: Farm to School, Restaurants, and Stores”

Wed, Nov 16 – “Direct Marketing: Roadside Stands, CSA, Farmers Markets”

Wed, Nov 23 – “Alternative Livestock Business” and

“Budgeting and Planning Software Applications”

Wed, Nov 30 – “Succeeding as a Livestock Producer” and

“Labor, Equipment, Land Leasing, and Federal Programs”

Wed, Dec 7 and Dec 14 – Presentation of Class Participant Business Plans*

*Certificates of completion are awarded after presentation of business plan. Those with certificates of completion may apply in December to the 2012 mentorship program.

Application and Registration

Application and registration forms are available online at:

<http://pueblo.colostate.edu>
or request at (719) 583-6566

Deadline for Applications:

Friday, October 14, 2011

for full consideration.

Applicants will receive notice of receipt.

Farmers and Ranchers of all levels of
experience are encouraged to participate!

Farmers and Ranchers Teaching
Farmers and Ranchers

Cost

Registration Limited to 30

New and Int Farmers and Ranchers - \$160 for all 8
sessions (\$240 for 2 with one set of handouts)

Experienced Farmers and Ranchers - \$80 for all
8 sessions or \$25 á la carte

All classes held at

Pueblo County CSU Extension Office
701 Court St., Suite C (Second floor)

Call Emily Lockard with questions
(719) 583-6566



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CSU Extension programs are available to all without discrimination

If you wish to participate in this Extension event/activity and need special
accommodation, please notify CSU Extension—Pueblo County
(719) 583-6566 at least 5 working days prior to the event/activity.

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