

# Low Input Sustainable Grazing Workshop

## Saturday, October 8, 2011

### 10 a.m.—2:30 p.m.

## Moving from Production to Profit in Ranching

### Presentation by Kit Pharo, Pharo Cattle Co.

Farmers and ranchers in North America are more productive than ever before, but it is not showing up on their bottom line. Profit is not the only thing that is deteriorating. The land we are using is also deteriorating (losing organic matter and fertility). High-production agriculture is NOT sustainable, but no one wants to address this issue.

Kit Pharo will challenge ranchers to think outside the box (paradigm) they have put themselves in. He will provide some time-tested, no-nonsense information that can readily and easily be put to use.

Kit will start out by discussing the difference between being production-driven and being profit-driven. There is a BIG difference! He will emphasize that the only way for agriculture to be sustainable is for it to be profitable **and** enjoyable.

Next, Kit will discuss the Three Keys to making the most efficient use of your available forage resources. They are:

- Planned Rotational Grazing
- Matching Your Production Cycle (calving, weaning, etc.) to fit your Available Forage Resources
- Matching Cow Size and Type to fit your Available Forage Resources

**When:** 10 a.m.—2:30 p.m., Saturday, October 8

**Where:** Pueblo County Conference Room  
1001 North Santa Fe Ave.  
Pueblo, CO 81003

**Register by Friday, September 30**

Cost is \$10/ person, \$15/ couple

**Lunch included!**

**Bring/mail check or cash to:**

CSU Extension—Pueblo County  
701 Court St., Suite C  
Pueblo, CO 81003

Call (719) 583-6566 with questions or for more information.

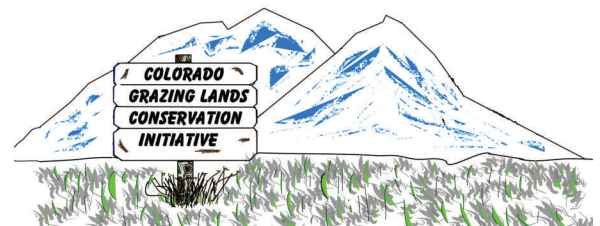
No payments will be taken at the door

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**Funded with a grant from:**



If you wish to participate in this Extension event/activity and need special accommodation, please notify CSU Extension—Pueblo County (719) 583-6566 at least 5 working days prior to the event/activity.

Colorado State University, U.S. Department of Agriculture and Pueblo County cooperating.

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