

2007 Boulder County Fair Market Livestock Project Information

Approved by the Boulder County Fair Board on December 13, 2006



A market livestock project should provide learning experiences in animal science and industry practices and the practical economics of raising livestock. Youth should develop their knowledge and experiences by increasing their participation in all areas of their youth development program, whether in 4-H or FFA.

Congratulations on your decision to have a market livestock project this year. Below are important steps to follow in order to complete your project successfully. Some of these are recommended practices and guidelines, while the items marked with (*) are mandatory and must be completed to participate at the Boulder County Fair and BCF Junior Livestock Market Sale. This set of guidelines/rules is designed in the hope that all 4-H and FFA members wishing to sell livestock at the sale will be able to attain their goal. As any producer knows, owning livestock involves risk. The junior market livestock sale committee cannot guarantee that your animal will qualify for the sale even if you follow these suggestions. **Remember that it is a privilege to sell an animal at the Boulder County Fair. It is not a right.** The Boulder County Fair and BCF Junior Livestock Market Sale Committee work hard all year long to provide this experience to as many youth as possible. However, it is important to remember that by using these guidelines, it will help your chances of success, but they do not guarantee it.

Superintendent Section (* = Required)

Selection, weigh-in and feeding animal:

1*. It is your responsibility to bring your animal to the tag-in site on the appropriate day during the prescribed times. You should know your project's breed, sex, and birth date. If needed, contact your leader for help. Bring \$2 per tagged animal to cover the cost of tagging animals. **Correct change or checks made payable to the Boulder County Fair are preferred.** These are the scheduled market tag-ins. There are no other make-up dates. Please plan accordingly.

Market Beef: Tag-in is Sunday, March 11th, BCFG, Barn C, 11 a.m. - 2 p.m.

Market Hogs: Tag-in is Sunday, May 6th, BCFG, south parking lot, 7 a.m.- noon. Pigs must be born after January 1, 2007

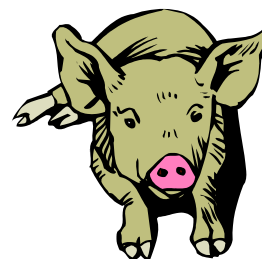
Market Sheep: Tag-in is Sunday, May 6th, BCFG, south parking lot, 7 a.m. - noon. Rain location is Barn C. All lambs will be weighed, as per the Sheep Superintendent's rule.

Market Goats: Tag-in is May 6th, BCFG, south parking lot, 7 a.m. - noon. Rain location is Barn C. *Members nominating market goats to the Colorado State Fair must provide a side profile color picture of the animal with the bonafide youth exhibitor in the picture that is then submitted with nomination card. Don't forget to bring your photo that day.*

Market Rabbits/Meat Pens: Tattoo dates are July 5th, 5-8 p.m., and July 16th, 9 a.m. – noon, Clover Club Room on the BCFG. Call (970-587-9424) for details. All market rabbits must be tattooed to be eligible, there will be a \$1.00 fee per rabbit for tattooing.

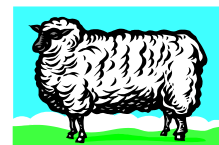
- No re-weighs will be allowed at tag-ins and at the fair weigh-in after the animal leaves the scale area. The scales can be re-balanced and the animal re-weighed immediately after if they have not left the immediate scale area.
- There will be no extra substance on animals at the time of weigh in. Animals should be free of all mud and manure at the time of weigh in at Fair.
- Beef members need to bring proof of ownership with them to the scales. The brand inspector will be on hand to inspect all brands and to verify ownership of animals. Proof of ownership is shown by a bill of sale from a sale barn or a Colorado Brand Certificate. If the animal came from another state that requires brand inspections, members will need to show proof of the brand inspection of that state. All brand questions should be directed to the Colorado Brand Inspector, Leonard Conter, (720) 296-4044.

5. At all tag-ins, the sole ownership of the animals must be established before animal is tagged. All animals will be listed and registered to a specific exhibitor. In other words, siblings must specify ownership of specific animals. For example, steer 101 cannot be listed as John's steer and later transferred to his sister, Mary. No changes will be allowed in ownership after the tag-in. Please take care to know who owns which animal prior to tag-in.
 6. The best way to "make weight" at the county fair is to start with the right weight of feeder and then feed it properly. A beef animal should weigh between 700 and 900 pounds at weigh in. A lamb should weigh about 60-80 lbs at tag in. A hog should weigh about 60-80 lbs at tag in. Your market goat must weigh at least 60 lbs. at the fair.
 7. Your animal will not make the minimum market weight for the county fair unless you feed and care for it properly. It must receive grain for most of the feeding period. If you are unsure of how to feed your market animal, read your member's manual and contact your 4-H leader, Extension Agent or FFA Advisor for advice.
 8. Healthy project animals gain better and require less feed. Project animals should be treated for internal and external parasites with an approved product. You should deworm your feeder at weigh-in and once more in June or July (be sure to comply with drug withdrawal requirements). The feeder should have received certain preventative vaccinations. When you purchase your feeder, find out what shots it has had. When in doubt consult your veterinarian.
- Beef: Blackleg (3-way or 7-way) and IBR.
 Sheep: Enterotoxemia and tetanus toxoid for lambs.
9. It is a good idea to get a check weight on your feeder in June, at the very minimum (early June for beef and late June for hogs, sheep and goats). Then you will know if it should gain faster or slower to be within the maximum and minimum weight requirements for county fair.



Showing and selling

- 1*. In order to be in the Boulder County Fair Junior Livestock Market Sale, 4-H and FFA project animals that were identified at the March or May tag-ins must be officially **entered** in the county fair. Entry deadline is **June 25, 2007**. In addition, all 4-H members must be properly enrolled in Boulder County 4-H and in the correct project unit by **May 1, 2007**, in order to participate at the Boulder County Fair. Get your Boulder County Fair entry blanks and the premium book from your leader, Boulder County Fair Office or the Boulder County Extension Office in June of each year. All 4-H families will automatically receive a copy of the 2007 Boulder County Fair premium book.
- 2*. Consult the Boulder County Fair premium book for arrival times. Stall assignments will be posted in the barns. Before you unload, you must either have a veterinarian's health certificate or have your stock inspected at the fair. In addition, you must turn in your USDA Wholesome Meat Act form before you weigh-in and receive an exhibitor's packet, etc.
- 3*. Feed and water your project animal and keep your stall/pen area clean every day at the county fair, including the morning after the sale.
- 4*. Be present to weigh your animal and to show it at the appropriate time. Your animal must *qualify* in order to be in the market sale. This means that your animal must meet the weight and minimum quality requirements. The official judge will sift any animals that do not meet the minimum quality requirements. Animals will be sifted if, in the judge's opinion, they are



lacking in overall conformation, are over-fat, under-finished, or are generally unfit to represent their species in the premium auction. The judge's decision is final with no appeal.

- ◆ Beef: Market heifers must weigh a minimum of 1,000 pounds and cannot exceed a Maximum weight of 1,450 pounds. Market steers must weigh a minimum of 1,050 pounds and cannot exceed a maximum weight of 1,450 pounds. **Market steers must gain a minimum of 1.5 pounds of gain per day from weigh in to the county fair weigh in and not exceed 1,450 pounds at fair time. Market heifers must gain a minimum of 1.25 pounds of gain per day from the weigh in to the county fair weigh in and not exceed 1,450 pounds at fair time. Animals not meeting these quality standards will not be able to show in the market beef classes. Animals that are under the weight limit, over the weight limit or that do not meet the minimum rate of gain will be shown in special classes that are not eligible for the market beef classes.**
- ◆ Sheep: All Market lambs (except Southdowns) must weigh between 100-160 lbs. Southdowns must weigh between 80-140 lbs. All market ewe lambs must have a scrapie premise ID tag present when they are tagged in, or they are not eligible for the 2007 BCF market sale. For more information, contact Heath Laber, (970) 580-0172. Members will be assessed a fee at the fair for those lambs participating in the ultrasounding conducted by CSU. There is no early release of animals for the Colorado State Fair. **Market lambs must gain a minimum of .25 pounds per day from weigh in to the county fair weigh in to be eligible to show in the market lamb classes.**
- ◆ Hogs: Market Hogs must weigh between 225-285 lbs. and be born after 1/1/07.
- ◆ Poultry: Grand and Reserve Grand Champion Pen of chickens and Grand and Reserve Champion of turkeys must sell.
- ◆ Rabbits: Grand and Reserve Grand Champion Meat Pens must sell. Rabbits must be no more than 69 days old, and must weigh between 3-5 lbs. each.
- ◆ Goats: All market goats potentially can sell if requirements are met. Goats must weigh a minimum of 60 pounds in order to sell. Goats may also be ultrasounded. All market doe goats must have a scrapie premise ID tag at tag-in or animal is not eligible for 2007 BCF market sale.

5*. After showing your lamb, hog, goat or beef animal you must tell the superintendent which animal you intend to sell even if you have only one. The **Intent to Sell** form is due no later than Thursday, August 9 th, to your livestock superintendent. See posted times in your barn for the details. **Failure to turn in your "Intent to Sell" form by the deadline will result in your ineligibility to sell an animal.**

6. An exhibitor may sell only one animal in the sale with the exception that Grand and Reserve Grand Champions must be sold regardless of ownership providing they have passed Meat Quality Assurance and have been tagged in properly.

7*. Photographs are taken of all the market sale animals and provided to you and your buyer. Participants in the Junior Livestock Sale **must** have their picture taken in order to sell. The reasonable picture package cost will be deducted from the exhibitor's check. The intent is to have the buyer's photo and certificate available and given out the day of the sale by the 4-H member. **Don't forget to deliver your picture to your buyer after selling your animal.**

Beef: If you are selling a beef animal, your photo will be taken before the day of the sale (Day, time and location TBA). It is your responsibility to take your steer or heifer to the photographer's backdrop to get your photo taken.

Hogs, Lambs and Goats: Photos are taken ahead of the sale. Times will be posted. (Suggestion for the picture: Give hogs only a light feeding the day of the picture. This way the hogs will be more cooperative for pictures.)

Rabbits and Poultry: Photos are taken ahead of the sale day. Look for details.

ALL GRAND AND RESERVE GRAND CHAMPIONS: *Special pictures are taken for the Longmont Times-Call insert the day of the sale.*

8. Your project animal should be presented in show ring condition (clean and shiny) on the day of the sale.
- 9*. Your responsibility for your animal does not end the day of the sale. You should feed and water Sunday morning, unless your animal is loaded out Saturday night. It is your responsibility to load out your sale animal according to the superintendent's instructions. *Remember keep the alleys open. Don't leave wheelbarrows, feed pans, buckets, show boxes, etc., in the alley during the show. We want animals and people to be able to move easily up and down the alleys. It is also the member's responsibility to clean his/her pens and the sale pens before leaving the fair.*
10. All beef breed classes will be determined at the spring tag in and that classification will not change. Beef animals will be measured for hip height and weighed. All animals that make final weight ranges will be allowed to show, providing all other quality requirements are met.



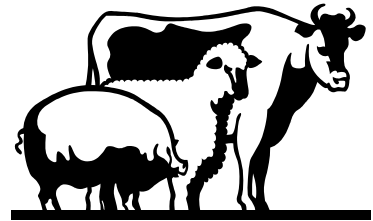
Out-of-County Fair, Show or Exhibition Entries time and location in agreement by Extension Office

For members planning on exhibiting animals at the Colorado State Fair, Ak-Sar-Ben, American Royal, National Western Stock Show, to mention a few, remember there are nomination and entry deadlines that must be followed for all of these individual shows, fairs or exhibitions. For example, market beef animals must be nominated by April 1st annually for the Colorado State Fair. In addition, market lambs; market swine, and market goat animals must be nominated by June 1st annually for the Colorado State Fair. Each fair, show or exhibition has specific nomination and entry forms and deadlines, and specific requirements for that event. It is your responsibility to find out these specific dates and requirements.

The Boulder County Fair Junior Livestock Market Sale Committee and the Boulder County Fair Board in 2007 only will accept animals on the Boulder County Fair stated tag-in dates. Additional animals may not be tagged or nominated later after the tag-in dates that are printed. Specifically this means if your out-of-county fair, show or exhibition, including, but not limited to: **Colorado State Fair and Ak-Sar-Ben, require a Boulder County Fair livestock ear tag, you must complete the Boulder County Fair tag-in process for that specie(s) of animals on the day specified in order to get a BCF ear tag for your out-of-county fair, show or exhibition. Club leaders or FFA Advisors will need to collect the DNA samples prior to the nomination date of the out of county fair with the 4-H leader submitting the DNA samples back to the Extension Office by March 23, 2007 for Beef and for Market Lamb and Market Hogs to the Extension office by June 7, 2007. DNA validation envelopes can be picked up by the Club Leader or FFA Advisor from the Extension Office along with the hair removal tool to be checked out.** No additional animals will be tagged or nominated later for any fair, show or exhibition. Know which animals are potentially going to out-of-county fairs, shows or exhibitions by the posted Boulder County Fair tag-in dates. Any extenuating circumstances and/or disputes involving a tag-in issue will be forwarded to the Grievance Committee of the Boulder County Fair from the specie(s) superintendent. The Grievance Committee will review the case and make a recommended course of action to the Boulder County Fair to be resolved at its next regularly scheduled meeting. All extenuating circumstances and/or disputes must be submitted in writing to the specie(s) superintendent within 72 hours of the tag-in for the case to be submitted to the Grievance Committee.

Specific different-colored nomination forms will be used at the March and May tag-ins for the Boulder County Fair and the Colorado State Fair. The Boulder County Extension Office will mail the CSF nomination cards to Pueblo, Colorado, by the deadlines. Members must fill out the nomination card correctly. **Members cannot mail the cards directly to Pueblo. The Extension 4-H Agent or FFA Advisor must mail the nomination cards to the CSF.** For fairs, shows and exhibitions not requiring a specific Boulder County Fair ear tag, including, but not limited to: National Western Stock Show and the American Royal in Kansas City, the Boulder County Extension Office or FFA Advisor will continue to verify the program membership of the youth, and sign nomination and entry forms as requested.

All lambs being nominated for the Colorado State Fair will be nose printed annually at the official tag-in date. All market animals must be purchased by the specific tag-in date. Pigs that are not ear notched must be done so by the county tag-in. A Colorado State Fair nomination does not constitute an entry. You must still submit a Colorado State Fair entry form before the deadline. Call the Boulder County Extension Office, 9595 Nelson Road, Box B, Longmont, CO, 80501, (303) 678-6238 for full details, or contact the Colorado State Fair Livestock Office at (800) 876-4567, extension 2035.



Primary Care Policy

4-H and FFA Members are required to fill out and turn in with the proper signatures a primary care form for all livestock projects they are enrolled in, at least one month prior to tag / weigh ins to the Boulder County Extension Office for 4-H members. 4-H projects should be housed at the 4-H member's primary residence, zoning permitting. If housed at another site other than the primary residence that should be completed on the form. 4-H members projects may be visited randomly throughout the project duration. Failure to permit visitation may result in a suspension of the 4-H member from the program. Any violation of the primary care policy may result in disqualification of the animal and or the 4-H member from showing at the county fair.

Meat Quality Assurance Requirements by Colorado 4-H Office

- 1*. All exhibitors must meet the Meat Quality Assurance standards. The Boulder County 4-H 2006 Meat Quality Assurance program will be held on Wednesday, May 9th at 7 p.m., Exhibit Building, BCFG. There will be a second program offered on Wednesday, June 13th, 7 p.m., Exhibit Building, BCFG. Both training sessions are identical in content, and the MQA curriculum is the same in content. A pre-and-post test will be given. There will be separate trainings for junior and senior members.

All market, breeding and dairy animal exhibitors are required by the Colorado State 4-H Office to attend a Meat Quality Assurance program in order to exhibit their animals at a fair. For 2007, this includes **only new exhibitors of market/breeding beef, sheep, swine, dairy/market goats, rabbit meat pens only (show rabbits are exempted), poultry, and dairy animals.** If you attended this program in 2006 or before, you do not have to attend in 2007, **unless you were 14 on January 1, 2007, or are a new senior member to 4-H.** All seniors must attend a refresher program the year they turn 14-years-old. 4-H and FFA members must attend the program once as a junior (8-13-years-old) and once as a senior member (14-18-years old). You do not have to attend the program again if you are just changing or adding species.

The Boulder County Livestock Superintendents feel this program contains information that is critical for parents and leaders to understand as well. Therefore they are strongly recommending that at least one parent from each family of 4-H members attend the Meat Quality Assurance program with their children. **A parent/guardian signature is required on the acceptance form that is completed at the end of the training.**

Those who passed Pork Quality Assurance from 1999-2006, will need to fill out a National Pork Producers Council Producer Verification Form at a later date verifying they are still in compliance with the guidelines. Those members who will only exhibit at the Boulder County Fair do not have to complete this form now. These forms for those attending out-of-county swine shows will be available at the swine tag-in, or will be available from the Boulder County Extension Office beginning in May. It is helpful if parents are also present to learn the information and help their children become certified for the NPPC Producer Verification Form. The exhibitor and a

parent/guardian must sign the form or the exhibitor cannot sell an animal through the junior market livestock sale. For more information about the MQA programs, call the Extension Office.

Junior Livestock Sale additional information

Information on Buyer Contacts

1. During the early part of the year (March-May) it is a good practice to select 2-3 potential buyers to contact for the livestock sale. This can be approached several ways. The market sale promotion flyer for getting buyers will be available by the beef weigh-in annually.
2. Several members from your club or chapter (2 senior/2 junior) can visit a prospective business to personally discuss the benefits, goals and objective of 4-H and FFA, and how they can participate in these goals. It is suggested that they go prepared to discuss the buy-back/resale plan, advertisement, buyers' barbecue, etc.
3. During the summer members can individually select 2-3 potential buyers and correspond with them. Be sure to include the market sale flyer information. In your letters describe the benefits, goals, and objectives of 4-H and FFA. They should be sincere and encourage this potential buyer to call, write, and respond with questions. Ideally the members should write 2-3 letters to this potential buyer just to keep the sale and time frame in the buyer's mind. Please pass on these potential buyers' names, addresses and phone numbers to the Junior Market Livestock Sale Committee, so they can be invited to the Junior Livestock Market Auction, Saturday, August 11th, Indoor Arena, 1 p.m.
4. It is a good idea to begin this process fairly early in the year to facilitate being included in a budget. Some larger companies finalize budgets early in the year and if an item is not budgeted, it cannot be purchased.
5. There are two ways that someone can buy at the Boulder County Fair Junior Livestock Market Sale:
 1. Custom Process - An animal can be purchased and custom processed to the buyer's specifications. Remember, there are only a few local custom processors left now: Arapahoe Packing in Lafayette (303) 673-9165), Saxx Custom Cutting in Brighton (303) 659-2985, Hoffman Meats, Evans, (970) 330-8400, Valley Pack, 970-284-5589. Appointments for custom processing must now be made prior to the sale, and the sooner the better. *Buyers can no longer just say "Send it to Arapahoe" without a prior appointment. Help us tell returning and new buyers about this change from past years.*
 2. Resale - The buyer can consign the purchase back to the market sale committee for resale at the stated market price on sale day. The committee handles all the details and the buyer pays the difference between the bid and market price. Buyers can also contribute part or all of the resale value of the animal to Boulder County 4-H Scholarships, which are awarded annually to graduating seniors.

Letters of Appreciation

1. Remember that this person/business has reached into his or her pocket to pay \$500 to \$2,500 and sometimes more to purchase **your** project. This is far above what you would normally receive from a local packer for the same animal. If you do not believe this, please go to a sale barn and watch the sale for a few minutes. Your buyer has helped you, 4-H or FFA.

- 2*. You must write a thank you letter to the buyer of your sale animal and it should be hand-delivered it to the Boulder County Extension Office in 10 days or less. Do not send your thank you letter directly. Your thank you letter will be mailed to your buyer. You will not receive your sale proceeds until you deliver the thank you letter. **You must submit your hand-delivered thank you letter(s) by September 14, 2007, to the Boulder County Extension Office. Failure to do so will result in a \$100.00 fee being deducted from the member's 2007 check.** Sometimes it is necessary to write several original thank you letters when multiple buyers purchase your animal. Contact the Boulder County Extension Office, 9595 Nelson Road, Longmont, CO 80501; Telephone (303) 678-6238 for your buyer's name and address, if you did not get it during the day of the sale. Also, a list is posted at the fairgrounds after the sale listing all the buyers' names and addresses. Another list is available from the Boulder County Fair Office, (303) 772-7170.
3. The Boulder County Fair Junior Livestock Sale Committee will deduct a percentage of your gross check for the privilege of selling your animal in the sale. This is called a commission. In 2007, it will be 5.5%.
4. In addition, there may be other fees, including: a beef check-off and brand inspection fee for beef, pork check-off fee for hogs, lamb check-off fee for sheep, and buyer photo deduction. These fees are nominal and are reflected in your summary sheet when you receive your check for your animal after the fair. The Boulder County Fair Junior Market Livestock Sale Committee makes every effort to pay members as soon as possible. However, it may be up to 6-weeks after the fair, depending on how fast the money is collected from the buyers so that it can be paid out. If the FDA orders drug testing, an additional fee will be assessed to the junior exhibitor, if the test is positive. Fee costs will be deducted from the junior exhibitor's junior livestock sale check.

Parent / Leader's Responsibilities

It is the project and club leaders' as well as the FFA advisors' obligation to see that members in their club or chapter fulfill the responsibilities outlined above. This includes providing help and guidance when needed, checking to see that the project is progressing successfully, and the record book is up to date. All leaders are asked to check Livestock Record Books during the week of July 4th. In addition, expert advice is available through the Boulder County Extension Office or Colorado State University Cooperative Extension Livestock Specialists. **4-H livestock and small animal record books must be completed and submitted to the Extension Office by 4:00 p.m, August 24, 2007. Failure to turn in completed record book for each project will prohibit the member from showing in the 2008 Boulder County Fair.**

Primary care sheet, code of conduct and Meat Quality Assurance program information requires a parent / guardian signature.

This list compiles the rules / information for the 2007 Boulder County Fair Junior Livestock Market Sale and the 2007 Boulder County Fair participation. See the 2007 Boulder County Fair Premium Book for final rules. However, this list was reviewed and approved by the Boulder County Fair Board. As such, all printed information listed here is binding and in effect for the 2007 Boulder County Fair, or until it is revised by the Boulder County Fair Board. The Boulder County Fair Junior Livestock Market Sale Committee also approved this document on October 26, 2006. **Last printed: December 13, 2006.**