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EDUCATION

- 1983 Masters of Science (Agricultural Economics), University of Wyoming,, Laramie, WY
Thesis: *Risk Management Strategies for Wyoming Cattle Ranches*
- 1981 Bachelor of Science (International Agriculture), University of Wyoming, Laramie, WY

ACADEMIC POSITIONS

- 2008 - Colorado State University: Leader, Competitive & Sustainable Agricultural Systems Core Competency Area (25% time)
- 1994 - Colorado State University: Agricultural and Business Management Economist (joint appointment with Extension and Department of Agricultural and Resource Economics)
- 1987 - 1994 Colorado State University: Extension Specialist (fieldman with SE Farm Business Association)
- 1984 - 1987 University of Nebraska-Lincoln: Financial Analyst (Cooperative Extension)

OTHER POSITIONS

- 1983 - 1984 Director (Wyoming Citizens for Wyoming Water, PAC), Laramie, WY
- 1982 - 1983 Research Associate (Agricultural Economics), University of Wyoming, Laramie, WY
- 1981 - 1982 Teaching Assistant (Agricultural Economics), University of Wyoming, Laramie, WY

PRIMARY PROFESSIONAL INTERESTS

Primary interests pertain to financial management, risk management, organizational structures, tax management, record keeping, and human resource management.

Clientele includes farmers and ranchers, small business owners, university colleagues, bankers, agricultural and environmental organizations, public officials, youth groups, and extension educators.

PROFESSIONAL ACTIVITIES

Have consulted with more than 1,200 individual farm and ranch families, 1986 - present.

- Evaluate alternative strategies to manage risks, enhance economic production, select alternative enterprises, manage taxes, and determine organizational structure.

Responsible for Colorado State University's Extension agricultural and business management educational programs in Southern Region, 1994 - present.

- Assist farm and ranch families to evaluate alternative strategies as they strive to manage risks, enhance economic production, select alternative enterprises, manage taxes, and determine organizational structure.

- Collaborate with agricultural economists, range and animal scientists, agronomists, and family and consumer scientists to identify clientele needs, procure funding, and delivery educational programs.
- Conduct workshops and give presentations to both professional organizations and clientele groups throughout Colorado, across the United States, Canada, and Ireland.
- Develop decision tools and curriculum relevant to the needs of farm and ranch families.
- Clientele includes farmers and ranchers, small business owners, university colleagues, bankers, agricultural and environmental organizations, public officials, youth groups, and extension agents.

Managed the Southeast Farm Business Association, 1987 - 1994.

- Colorado State University's primary intensive farm management outreach to farmers and ranchers.
- Provided education, management counsel, financial analysis services, and tax advice to approximately 75 farm and ranch families, annually.
- Analyzed personal financial information to help members make non-business investment decisions, evaluate family living expenditures, and make retirement planning decisions.

Consulted in Belarus with Byelorussian Agricultural Academy, May 1993.

- Worked with academy faculties, state farm directors and collective farm chairmen, private farmers, and students to develop farm management residential instruction and outreach curriculum.
- Lectured students and faculty and gave radio and public addresses.

Managed Wyoming Political Action Committee, 1983.

- Researched Wyoming's water laws, impacts of water use changes, and water storage projects.
- Responsible for acquiring financial support, developing printed media and radio releases, and speaking at public meetings and to school groups.
- Liaison to Wyoming Secretary of State.

Involved in the operation and management of large commercial and purebred cattle ranch in south central Wyoming and northwestern Colorado.

- From the age of 13, earned wages and benefits and enjoyed increasing levels of responsibilities in range monitoring, irrigation, hay harvesting, animal health, and calving.
- Earned certificate as artificial insemination technician at age 17.
- Exhibited beef cattle and horses at local, county, state, and national livestock shows.
- Member of youth 4-H, FFA, and University of Wyoming livestock judging teams.

COMMITTEES, TASK FORCES, WORK GROUPS

Colorado State University Extension Competitive & Sustainable Agricultural Systems Core Competency Area (leader). 2008 - Present.

Rural Family Ventures a multi-university workgroup developing educational materials for rural and agricultural clientele. 2005 - Present.

Colorado Water Availability Task Force (formerly, Governor's Drought Task Force) enhancing drought preparedness for the Governor of Colorado, municipalities, state and federal government agencies, universities, weather services, and other interested parties. 1998 - Present.

Western Farm Management Extension Committee providing continuing education to Extension faculties, conducting research, and developing educational resources. 1994 - Present.

Colorado State University Extension Agricultural and Business Management a workgroup of agricultural economists conducting educational programs (co-chair, Work Team). 1993 - Present.

2009 National Extension Risk Management Education Conference (chair, Speakers Committee).

2009 National Extension Risk Management Education Conference, Pre-Session on Marketing (committee member).

Colorado State University Extension Personnel Performance Evaluation System Task Force (chair) which reviewed myriad personnel evaluation processes and drafted a new Extension Performance Appraisal System. 2009.

2007 National Extension Risk Management Education Conference (chair, Invited Paper Review Committee).

Arkansas Water Roundtable providing a forum for water users to work together and educational opportunities (liaison from Colorado State University). 2006 - 2009.

Epsilon Sigma Phi a professional fraternity providing professional improvement opportunities to Extension professionals (trustee, Foundation Board and co-chair, Steering Committee hosting the 2005 National ESP Conference). 2003 - 2005.

Colorado State University Cooperative Extension Drought Task Force a multi-discipline workgroup providing information and education to Colorado's citizens (co-chair). 2002 - 2004.

Western Livestock Risk Education Coalition providing risk management education in the western United States. 2004 - 2006.

Town of Swink, Colorado (mayor). 2004.

City of Pueblo, Colorado (youth basketball and soccer coach, certified soccer referee). 1994 - 2005.

Colorado State University Cooperative Extension task forces reviewing annual performance appraisal and salary administration system, organizational marketing efforts, and organizational structure.

Colorado State University Cooperative Extension and Department of Agricultural and Resource Economics search committees evaluating and interviewing candidates.

Colorado State University Department of Agricultural and Resource Economics task force developing a 5-year strategic plan for outreach.

Epsilon Sigma Phi Zeta Chapter (president 2003-04, president-elect, vice president, secretary, chair of Auditing Committee, Global Relations Committee)

AWARDS

- 2008 - Epsilon Sigma Phi: Distinguished Service Award
- 2007 - Epsilon Sigma Phi: State Distinguished Service Award
- 2005 - Epsilon Sigma Phi: Distinguished Team Award (RightRisk Education Team)
- 2004 - Epsilon Sigma Phi: Distinguished Team Award (Agriculture and Business Management Team)
 - Epsilon Sigma Phi: Mid-Career Award
 - Epsilon Sigma Phi: Colorado Team Award (RightRisk Education Team)
 - CSU Cooperative Extension: Team Award (RightRisk Education Team)
 - American Agricultural Economics Association: Outstanding Extension Program, 2004 (nominee)
- 2003 - Epsilon Sigma Phi: Colorado Mid-Career Award
 - Epsilon Sigma Phi: Colorado Team Award (Agriculture and Business Management Team)
 - Western Agricultural Economics Association: Outstanding Extension Program
- 1996 - Epsilon Sigma Phi: International Service Award
- 1995 - CSU Cooperative Extension: Team Award (Colorado CRP Grazing Demonstration Project Team)
- 1994 - Epsilon Sigma Phi: Regional Distinguished Team Award
- 1993 - CSU Cooperative Extension: Team Award (Patterson Hollow Hydrologic Unit Team)
 - Epsilon Sigma Phi: State Early Career Award
- 1987 - University of Nebraska Cooperative Extension Service: Team Award (Managing for Tomorrow Team)

AWARDED GRANTS (as PI or Co-PI)

- 2010 - 2010 *Discovering Private Pasture Lease Rates in Colorado*
Tranel, Sharp, and Deering
Colorado Board of Land Commissioners, \$25,000
- 2009 - 2012 *The Effect of Land Fallowing and Water Rights Leasing on Corn Yield, Nutrient Needs, and Economics in the Lower Arkansas River Valley of Colorado*
Cabot, Valliant, Bartolo, and Tranel
Colorado Water Conservation Board, \$80,349
- 2009 - 2011 *Managing for Higher Production Costs to Cattle Producers*
Tranel and Deering
Western Center for Risk Management Education, \$24,981
- 2009 - 2011 *Expanding Production Area and Alternative Energy Crop Market of Proso Millet for Water Deficient Lands*
Larson, Kochenower, and Tranel
SunGrant Initiative, \$84,080

- 2008 - 2010 *The Effect of the Use of a Traveling Sprinkler and a Polyacrylamide-Zeolite Blend on Onion Stands, Yields, Quality and Returns, and Movement of Nitrates, Salts, and Selenium in the Soil Under a Sub-Surface Drip Irrigation System*
Valliant, Proctor, Berrada, Tranel, and Bartolo
USDA Natural Resources Conservation Service, \$148,664
- 2008-2009 *Legacy Planning: Reducing the Risks Associated with Intergenerational Transfers*
Tranel, Ehmke, Dalsted, Deering, Hewlett, and Sharp
Western Center for Risk Management Education, \$41,754
- 2008 - 2009 *Profiling the Evolving Characteristics and Needs for Risk Management Education of Commercial Agricultural Producers in the Intermountain West*
Ehmke, Hewlett, Weigel, Tranel, Teegerstrom, and Rahman
Multiple sources, \$36,650
- 2007-2008 *Colorado Water for the 21st Century: A Public Education Project*
Tranel, Sharp, and Waskom
Colorado Department of Natural Resources, \$20,294
- 2006 - 2007 *Hawaii RightRisk Education Project*
Hewlett and Tranel
USDA Risk Management Agency, \$10,000
- 2006 - 2007 *Planning for Reduced Water Availability to Colorado Agriculture*
Tranel and Sharp
Western Center for Risk Management Education, \$39,448
- 2005 - 2007 *Building Decision-Making Skills for Beef Cattle Producers*
Tranel, Sharp, Kaan, Deering, and Bastian
Western Center for Risk Management Education, \$4,999
- 2005 - 2006 *Defining New Rural Clientele for Extension in the West*
Tranel, Hewlett, Weigel, Rahman, and Teegerstrom
Western Center for Risk Management Education, \$60,000
- 2005 - 2006 *Risk Management Training with RightRisk*
Hoag, Parsons, Hewlett, Bastian, Godfrey, Jenkins, Griffith, Gray, Riggs, Tronstad, Teegerstrom, Tranel, Sharp, Kaan, and Deering
Western Center for Risk Management Education, \$38,574
- 2004 - 2005 *A Risk Management Education Partnership with Colorado Sheep Producers*
Hoag, Parsons, Sharp, Tranel, Deering, LeValley, Kimberling, Bastian, Hewlett, Godfrey, and Jenkins
USDA Risk Management Agency, \$97,965
- 2004 - 2005 *Using 'Surviving in Agriculture' to Teach Equity Management to Ag Producers in Western States*
Kaan, Griffith, Hewlett, Bastian, Godfrey, Teegerstrom, Hoag, Parsons, Sharp, Tranel, and Deering
Western Center for Risk Management Education, \$39,997

- 2003 - 2006 *Drought Management Risk Simulation for Research and Education*
Hoag, Parsons, Sharp, Tranel, Kaan, Bastian, Hewlett, Godfrey, Jenkins, Tronstad, Gray, Riggs, and Griffith
USDA-CSREES, \$88,596
- 2003 - 2005 *Increasing Farm Profits: Developing Risk Management Skills Using Experiential Learning Methodologies*
Tranel and Hine
Western Center for Risk Management Education, \$9,000
- 2003 - 2004 *Commodity Partnership Risk Management Education Project in Colorado*
Kaan, Bastian, Dalsted, Hewlett, Koontz, Sharp, Parsons, Tranel, Umberger, and Pritchett
USDA-Federal Crop Insurance Corporation, \$113,395
- 2003 - 2004 *Crop Insurance Risk Management Education for Crop Producers in Wyoming*
Hewlett, Bastian, Kaan, Sharp, and Tranel
USDA Risk Management Agency, Targeted States Program, \$277,000
- 2003 - 2004 *Management Training for Western Livestock Producers – Year II*
Hewlett, Osgood, Teegerstrom, Tronstad, Hoag, Kaan, Parsons, Sharp, Tranel, Gray, Griffith, Riggs, Bailey, Godfrey, Jenkins, and Bastian
Western Center for Risk Management Education, \$19,000

WEB BASED COURSES (available at RightRisk.org)

Getting On Track: Better management Through Basic Ag Records

Teegerstrom, Trent, J.P. Hewlett, R.L. Sharp, and J.E. Tranel. 2009

AGR-Lite Training Course

Sharp, Rodney L., J.P. Hewlett, and J.E. Tranel. 2008

A Lasting Legacy: Course 1

Sharp, Rodney L., J.P. Hewlett, and J.E. Tranel. 2007

A lasting Legacy: Course 2

Tranel, Jeffrey E., J.P. Hewlett, and R.L. Sharp. 2007

Feasibility of Alternative Rural Enterprises

Sharp, Rodney L., J.P. Hewlett, and J.E. Tranel. 2006

Taxes for Ag Enterprises

Tranel, Jeffrey E., J.P. Hewlett, and R.L. Sharp. 2006

WORKSHOPS/SEMINARS COORDINATED

Ag Lender Meetings - Meetings between CSU's agricultural economists and Colorado's agricultural lenders.

2009: Akron, CO (Nov 4), Brighton, CO (Nov 5), La Junta, CO (Dec 2), and Alamosa, CO (Dec 3)

2008: Akron (Oct 28), La Junta (Oct 30), and Alamosa (Nov 6)

2007: Akron (Nov 12) La Junta (Nov 13), Alamosa (Nov 14), and Delta (Nov 15)

2006: La Junta (Oct 17), Monte Vista (Oct 18), Akron (Oct 18), and Greeley (Oct 19)

2005: Alamosa (Oct 18), La Junta (Oct 19), Akron (Oct 25), Meeker (Oct 26), and Greeley (Oct 26)

2004: Monte Vista (Oct 5), Mancos (Oct 6), Grand Junction (Oct 7), Greeley (Oct 19), Akron (Oct 20), and La Junta (Oct 21)

2003: Greeley and Monte Vista (Oct 28), Akron and Dove Creek (Oct 29), and La Junta and Grand Junction (Oct 30)

Arkansas Basin Roundtable Town Hall Meeting - 2007

Advertised meeting, coordinated speakers, made facilities arrangements, and served as master of ceremonies at meeting for citizens interested in water issues in the Arkansas River basin: Rocky Ford, CO (Dec 11)

Hot Topics for Producers - 2007

Organized, coordinated speakers, and assembled participant packets for workshops for producers, ag lenders, and insurance agents at six sites in Colorado: Pueblo (Mar 26), Lamar (Mar 26), Burlington (Mar 27), Holyoke (Mar 27), Brush (Mar 28), and Rocky Ford (Mar 28).

Enhancing Understanding of Water Management Issues - 2006

Organized, coordinated speakers, assembled participant packets and took registrations for seminars given to members of the Arkansas and Colorado Basin Roundtables in Pueblo, CO (Mar 14) and Glenwood Springs, CO (Mar 26).

PRESENTATIONS

2010

Building Extensions' Public Value

Jeff Tranel. Presentation to Adams County Colorado Extension Advisory Council – Brighton, CO (Mar 09)

Understanding Your Risk with Ag Survivor - The King Family Ranch

Jeff Tranel and Rod Sharp. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 27)

Sustaining Profitability of Beef Cow-Calf Enterprises

Jeff Tranel and Rod Sharp. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 13 and Feb 27)

Where Am I: Conducting an Inventory of Human, Physical, and Financial Assets

Jeff Tranel. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 13)

Determining Where You Want to Go

Jeff Tranel. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 13)

What Can You Afford to Pay for A Beef Cow?

Jeff Tranel. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 13)

Leaving A Legacy, Not An Inheritance

Jeff Tranel. CSU Extension 2-day Workshop for Cattle Producers – Cotopaxi, CO (Feb 13)

Is It More Expensive to Buy or Raise Your Replacement Heifers?

Jeff Tranel. CSU Extension and NRCS Seminar for Beef Cattle Producers – Springfield, CO (Jan 19)

2009

Farm and Ranch Management: Keys For Success

Rod Sharp and Jeff Tranel. CCAA/Extension Professional Improvement Conference (Nov 17)

Can Grazing Compete with Cropping Systems – Post CRP?

Jeff Tranel. Colorado Chapter of SWCS Technical Conference – Breckinridge, CO (Nov 16)

An Overview of Self-Study Courses

Jeff Tranel. Ag Lender Meetings – Akron, La Junta, and Alamosa, CO (Nov 4, Dec 2, Dec 3)

Landowner Options for Retiring CRP Acres

Jeff Tranel. Ag Lender Meetings – Akron, La Junta, and Alamosa, CO (Nov 4, Dec 2, Dec 3)

Writing Public Value Statements (16 webinar participant sites)

Rod Sharp, Jeff Tranel, and Joanne Littlefield. CSU Extension Refresher Course for Extension Staff webinar (Oct 29)

The Interplay of Farm Business Finances and Family Expenses (74 webinar participant sites)

Jeff Tranel. Ag In Uncertain Times webinar series (Oct 14)

What Will Be Your Legacy?

Jeff Tranel. RightRisk Meeting with Farm Families – Oregon and Oregon, IL (Sep 16 and Sep 17)

Financial Strategies for Getting Through Bad Times (+ webcast)

Jeff Tranel and Norm Dalsted. Meeting with Dairy Farm Families – Greeley, CO (Aug 7)

Changing Face of U.S. Agriculture and the Implication for Risk Management Education

Rod Sharp, Jeff Tranel, and John Hewlett. International Farm Management Association Congress 17 – Bloomington, IL USA (Jul 22)

Risk Management Without Losing the Farm: Tools for Risk Management Educators

Jeff Tranel, John Hewlett, and Rod Sharp. International Farm Management Association Pre-Congress Workshop – Bloomington, IL USA (Jul 18)

Sharing Your Legacy

Jeff Tranel. CSU Extension Meeting for Farm and Ranch Families – Canon City, CO (Jun 12)

What are the Cost and Return Possibilities with a Mobile Animal Harvest Facility in Southeast Colorado

Jeff Tranel. Town Hall Meetings – Ordway and Eads, CO (Jun 8)

Financial Planning - Start with Goals (<http://marketjournal.unl.edu/072409>)

Interview with Dr. Doug Jose – Omaha, NE (aired on 2009 July 24)

Determining Where You Want to Go and How You Might Get There

Jeff Tranel. National Farm Financial Management Training Workshop – Omaha, NE (Jun 2-4)

What are the Cost and Return Possibilities with a Mobile Animal Harvest Facility in Southeast Colorado

Jeff Tranel. Town Hall Meetings – Kim, Springfield, Lamar, and Las Animas, CO (May 14 - 15)

What to Do With Your Livestock: Buy, Sell, Hold?

Jeff Tranel. Fremont County Range Workshop for Drought – Canon City, CO (May 12)

What is the ABM Work Team Doing for Extension Clientele?

Jeff Tranel and Rod Sharp. Report to CSU Extension's Programming Leadership Team (May 4)

Leaving A Legacy in Agriculture: More than Money and Real Estate

Jeff Tranel. CSU Extension Meeting for Farm and Ranch Families – Las Animas, CO (Apr 21)

Leaving A Legacy in Agriculture: More than Money and Real Estate

Jeff Tranel. CSU Extension Meeting for Farm and Ranch Families – Eads, CO (Apr 20)

Your Legacy - You Can Have Some Control

Jeff Tranel, Rod Sharp, and John Hewlett. National Risk Management Education Conference – Reno, NV (Mar 31 - Apr 1)

It's More than an Estate Plan: Transferring Instructions, Wishes, and Assets to Younger Generations

Rod Sharp, John Hewlett, and Jeff Tranel. National Risk Management Education Conference – Reno, NV (Mar 31 - Apr 1)

Leaving A Legacy in Agriculture: More than Money and Real Estate

Jeff Tranel and Norm Dalsted. CSU Extension Meeting for Farmers and Ranchers – Burlington, CO (Mar 18)

Without Risks There Are No Profits

Jeff Tranel. Bridging Risk to Opportunity Conference, Post Conference Workshop – Regina, SK (Mar 13)

How Do Your Risk Management Strategies Measure Up?

Jay Parson and Jeff Tranel. Bridging Risk to Opportunity Conference, Post Conference Workshop – Regina, SK (Mar 13)

Leaving Your Legacy

Jeff Tranel. Bridging Risk to Opportunity Conference, Post Conference Workshop – Regina, SK (Mar 13)

How Can Risk Management Tools Help You? (+ webcast)

Jay Parson and Jeff Tranel. Bridging Risk to Opportunity Conference hosted by the Farm Leadership Council - Regina, SK (Mar 12)

A Human Risk: What Is Your Legacy? (+ webcast)

Jeff Tranel. Bridging Risk to Opportunity Conference hosted by the Farm Leadership Council - Regina, SK (Mar 12)

Communicating with Your Farm Labor Resource

Jeff Tranel. 2009 Colorado Ag Big and Small Conference – Greeley, CO (Feb 19)

Risk Management Simulation for Producers

Jay Parsons and Jeff Tranel. The Marshall Frasier Beef Producers Symposium – Hugo, CO (Feb 12)

Managing for Higher Production Costs

Rod Sharp and Jeff Tranel. Idaho Farm Bureau Annual Meeting – Boise, ID (Jan 26)

Comparing Lease Arrangements

Jeff Tranel and Rod Sharp. Idaho Farm Bureau Young Farmers and Ranchers Conference – Pocatello, ID (Jan 23)

Beef Cow Investment

Rod Sharp and Jeff Tranel. Idaho Farm Bureau Young Farmers and Ranchers Conference – Pocatello, ID (Jan 23)

2008 Farm Bill Beef Cattle Impacts

Rod Sharp and Jeff Tranel. Idaho Farm Bureau Risk Management Education Workshop – Pocatello, ID (Jan 22)

Ag Survivor: Making Risk Management Decisions

Jeff Tranel and Rod Sharp. Idaho Farm Bureau Risk Management Education Workshop – Pocatello, ID (Jan 22)

AGR-Lite: A Whole Farm Revenue Risk Management Tool

Jeff Tranel and Rod Sharp. Idaho Farm Bureau Risk Management Education Workshop – Pocatello, ID (Jan 22)

2008

Taxes for Agricultural Enterprises

Tranel. CSU Extension Seminar for Producers – Kiowa, Fort Collins, and Longmont, CO (Dec 16, Dec 17, Dec 17)

Managing for Higher Cow/Calf Production Costs

Tranel and Sharp. CSU Extension Seminar for Farmers and Ranchers – Kiowa, CO (Dec 16)

Building Extensions' Public Value: A Training for Extension Specialists

Sharp and Tranel. CSU Extension Training – Fort Collins, CO (Sep 11-12).
<http://connect.extension.iastate.edu/p71237036/>

Drought for Colorado Agriculture in 2008?

Waskom and Tranel. Colorado Governor's Water Availability Task Force Report – Denver, CO (Jul 25)

Building Extension's Public Value

Tranel. Southern Regional Extension Meeting Training for Extension Agents – Canon City, CO (Apr 9-10)

Building Extension's Public Value

Tranel and Rod Sharp. Colorado Extension Advisory Committee facilitated discussion – Fort Collins, CO (Apr 3)

Risk Management Tools and Strategies for Farmers and Ranchers in New Mexico

Tranel and Sharp. RightRisk Seminar for Agricultural Producers – Las Vegas and Albuquerque, NM (Mar 5 and Mar 6)

Risk Management for Ag Producers in Northwestern Illinois

Tranel and Sharp. RightRisk Seminar for Farmers – Shannon and Stockton, IL (Feb 28)

Entrepreneurial Skills Training for Extension Staff - A "Breeze" Course

Sharp and Tranel. CSU Extension Training for Extension Agents – Fort Collins, CO (Feb 21)

AGR-Lite: An Overview

Dalsted, Barnaby, and Tranel. CSU Extension Seminar for Crop Insurance Agents and Agricultural Producers – Rocky Ford and Brush, CO (Feb 18 and Feb 19)

Optimizing Your Farm Taxes

Tranel. CSU Extension Seminar for Farmers and Ranchers – Larimer County and Longmont, CO (Jan 31)

A Lasting Legacy

Tranel and Illick. CSU Extension 2-part Workshop for Pueblo County Residents – Pueblo, CO (Jan 21 and Feb 4)

Risk Management for Idaho Ag Producers

Sharp and Tranel. RightRisk Seminar for Agricultural Producers – Pocatello and Twin Falls, ID (Jan 17 and Jan 18)

2007

Ag Survivor (a RightRisk Simulation) - Making Risk Management Decisions on the King Family Ranch

Tranel and Hewlett. Managing Risk on Hawaiian Farms and Ranches workshops in Waikoloa Hilton Hotel, HI (Sep 28), Kauai, HI (Oct 1), and Maui, HI (Oct 2)

Risk Management Lessons Learned

Tranel and Hewlett. Managing Risk on Hawaiian Farms and Ranches workshops in Waikoloa Hilton Hotel, HI (Sep 28), Kauai, HI (Oct 1), and Maui, HI (Oct 2)

Risk in Agriculture: What is It? Can It Be Managed? How Much Am I Willing to Live With?

Tranel and Hewlett. Mealani Forage Field Day 2007 (keynote address) University of Hawaii Research Station, Mealani, HI (Sep 29)

Leaving A Legacy

Tranel, Sharp, and Hewlett. Living and Working on the Land - The Building Blocks of Success Conference in Riverton, WY (Aug 28)

Assessing Alternative Enterprises

Sharp, Tranel, and Hewlett. Living and Working on the Land - The Building Blocks of Success Conference in Riverton, WY (Aug 28)

Who are Today's Farmers and What are Their Educational Needs?

Tranel, Hewlett, and Weigel. International Farm Management Association Congress in Cork, Ireland (Jul 18)

Risk Management Training for Agricultural Managers in the Rural United States

Hewlett and Tranel. International Farm Management Association Congress in Cork, Ireland (Jul 18)

Defining New Clientele for University Outreach in the West

Tranel, Hewlett, and Weigel. International Farm Management Association Congress in Cork, Ireland (Jul 16)

Income Taxes for Small Acreage Managers

Tranel, Sharp, and Hewlett. 2007 National Extension Risk Management Education Conference in Phoenix, AZ (Apr 17)

The Feasibility of Alternative Enterprises

Sharp, Tranel, and Hewlett. 2007 National Extension Risk Management Education Conference in Phoenix, AZ (Apr 17)

RightRisk: Ag Survivor and Strategic Risk Management

Hewlett, Tranel, and Sharp. Proceedings for the 2007 National Extension Risk Management Conference, Phoenix, AZ (Apr 17)

New Study Defining Rural Clientele for Extension in the West

Teegerstrom, Tranel, Hewlett, Weigel, Ehmke, and Rahman. Report to the Western Center for Risk Management Education (Apr 16)

Limited Irrigation: Financial Topics and Tools

Tranel. Hot Topics for Producers - 2007 workshops in Pueblo, CO (Mar 26), Lamar, CO (Mar 26), Burlington, CO (Mar 27), Holyoke, CO (Mar 27), Brush, CO (Mar 28), and Rocky Ford, CO (Mar 28)

Cattle Market Outlook and Feed Costs Analysis

Tranel. Hot Topics for Producers - 2007 workshops in Pueblo, CO (Mar 26), Lamar, CO (Mar 26), Burlington, CO (Mar 27), Holyoke, CO (Mar 27), Brush, CO (Mar 28), and Rocky Ford, CO (Mar 28)

Water Following as a Risk Management Strategy

Tranel. Water Basin Roundtable Seminars in Pueblo, CO (Mar 14)

What Is The Right Risk For You and Your Business?

Tranel and Sharp. Two Risk Management Education workshops in Elizabeth, IL (Jan 25)

What Is The Right Risk For You and Your Business?

Hewlett and Tranel. Risk Management Education workshops in Honolulu, HI (Jan 8) and Waimea, HI (Jan 12)

2006

What Is The Right Risk For You and Your Business?

Hewlett and Tranel. Risk Management Education workshops in Wye Mills and Bowie, MD (Aug 23 and 24)

Using RightRisk in Risk Management Education

Hoag, Parsons, Hewlett, and Tranel. Presentation to Cooperative State Research, Education, and Extension Service administrators in Washington, DC (Aug 15)

Management Issues Faced by Beef Producers

Tranel. "Beef University" in La Junta, CO (Jul 27)

The Status of Agriculture During Drought of 2006

Tranel, Jeffrey E. and R. Waskom. Report to Water Availability Task Force in Denver, CO (Jun 21, Jul 21, Sep 21)

Management Options During Drought

Tranel. "Colorado Cattlemen's Association 2006 Annual Convention and Trade Show" in Pueblo, CO (Jun 20)

Managing Risk to Safeguard Natural Resources and Financial Resources

Tranel. "The 2006 Drought: Management Tips to Sustain Recovery" workshops in Crowley, CO (May 9), Lamar, CO (May 10), Walsenburg, CO (June 7), Canon City, CO (June 8), and Trinidad, CO (June 14)

Understanding Risk and Risk Management Strategies Using RightRisk Simulations

Tranel. Workshop for Pueblo County, CO Vocational Agriculture students (May 4)

Colorado State University Cooperative Extension Working With Colorado's Water Roundtables

Tranel. Arkansas Basin Roundtable in Pueblo, CO (Mar 8)

Getting Ahead with Positive Relationships

Tranel. Colorado Association of Lawn Care Professionals meeting in Denver, CO (Mar 7)

Herd Replacement: What Can You Afford to Pay for Cows?

Tranel and Sharp. Management Issues for Your Cow Herd workshops in Steamboat Springs, CO (Feb 21), Craig, CO (Feb 22), and Meeker, CO (Feb 23)

Market Outlook for Beef Cattle

Tranel. Southern Rocky Mountain Ag Conference in Monte Vista, CO (Feb 3)

Herd Replacement: The True Cost

Tranel. Southern Rocky Mountain Ag Conference in Monte Vista, CO (Feb 3)

Understanding Risk and Risk Management on a Western Ranch

Tranel and Deering. 2006 Farm, Ranch, and Water Symposium in Rocky Ford, CO (Feb 2)

A Herd Replacement Decision Tool

Tranel. Western Farm Management Extension Committee annual meeting in San Diego, CA (Jan 9)

2005

Labor Management Issues

Tranel. Law and Order Conference in Firestone, CO (Nov 29)

RightRisk – The Genesis of an Award Winning Educational Program

Tranel. Epsilon Sigma Phi 2005 National Professional Development Conference in Colorado Springs, CO (Nov 9 - 13)

Welcome to Colorado and ESP's 2005 National Conference

Tranel. Epsilon Sigma Phi 2005 National Professional Development Conference in Colorado Springs, CO (Nov 9 - 13)

What to do with Our Water

Tranel. Group facilitator at Ag Water Summit in Brighton, CO (Nov 4)

Staffing Cooperative Extension in Colorado

Tranel. Facilitated group discussions at Southern Regional Meeting in Lamar, CO (Apr 29)

Using RightRisk to Improve Your Risk Management Abilities

Tranel and Hewlett. Facilitated RightRisk Simulation Model at the 2005 National Extension Risk Management Education Conference in Kansas City, MO (Apr 8)

The Genesis of RightRisk

Tranel. National Extension Risk Management Education Conference in Kansas City, MO (Apr 7)

RightRisk What Is It?

Hewlett and Tranel. Selected poster at the 2005 National Extension Risk Management Conference in Kansas City, MO (Apr 6 - 8)

Financial Management Issues for Farmers – Taxes, Leasing, and Risk

Tranel. Presentations and facilitation of RightRisk for producers in Sheridan Lake, CO (Feb 16)

The Financial Status of Plainsman AgriSearch Foundation

Tranel. Plainsman AgriSearch Foundation at annual membership meeting in Walsh, CO (Jan 27)

Increasing Farm Profits

Tranel. A series of day-long workshops for farmers and ranchers in the San Luis Valley of Colorado (Jan 5, Jan 6, Jan 24, Jan 25, and Apr 1)

PUBLICATIONS and ARTICLES

Books & Chapters

Ag Help Wanted: Guidelines for Managing Agricultural Labor. Rosenberg, Howard R., R. Carkner, J.P. Hewlett, L. Owen, T. Teegerstrom, J.E. Tranel, and R.R. Weigel. Published in 2002 by Western Farm Management Extension Committee. www.AgHelpWanted.org. Also available on CDRom.

Rural Living Handbook: A Guide to Small Scale Agriculture and Rural Living. Alt, William, editor. Library of Congress Catalog Card Number 95-62290, 1995.

Refereed Journal Articles

Hewlett, John P., J.E. Tranel, and R.L. Sharp. *Changing Face of U.S. Agriculture and the Implication for Risk Management Education*. International Farm Management Association IFM17 Congress. ISBN: 978-92-990056-1-3. http://ifmaonline.org/pdf/congress/09_Hewlett_etal.pdf. July 2009.

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